



# SUSE LINUX ROAD MAP

You want to integrate Linux into your corporate environment but perhaps you aren't sure where to start. This document will provide you with a recommended "road map" that presents proven solutions and the cost savings associated with a move from various Microsoft solutions to SUSE LINUX solutions.

### » STEP 1: SUSE LINUX File & Print Server-

A move to SUSE LINUX file and print servers provide significant cost savings and increased reliability to your Windows users. Your Windows desktops will recognize the SUSE LINUX file and print server as it would a Windows server.

Cost savings -licensing (500 users): \$24,000

Cost savings -administration: \$4,500

### » STEP 2: Mozilla & OpenOffice.org-

Install enterprise caliber email, browser, word processing, spreadsheet and presentation software on your existing Windows desktops. Using Mozilla & OpenOffice.org as part of an orchestrated effort of phasing out Microsoft Office and Internet Explorer can significantly reduce your TCO.

Cost savings -licensing (500 users): \$348,000

### » STEP 3: SUSE LINUX Web Server-

Move your Microsoft web server to SUSE LINUX providing increased reliability, security and scalability. Tremendous savings are realized reducing the administrative burden associated with Microsoft IIS.

Cost savings -licensing: \$3,800

Cost savings -administration: \$4,500

### » STEP 4: SUSE LINUX Database Server-

Move your Microsoft Windows database servers and experience the cost savings and increased reliability and flexibility of a database running on SUSE LINUX.

Cost savings -licensing (10 users): \$36,000

Cost savings -administration: \$4,500

### » STEP 5: SUSE LINUX Domain Controller-

Without any impact on end user productivity, companies cut unnecessary costs by replacing their Windows PDC servers with SUSE LINUX PDC servers.

Cost savings -licensing (500 users): \$24,000

Cost savings -administration: \$4,500

### » STEP 6: SUSE LINUX Collaboration Server-

Without negatively impacting your current Microsoft Windows Outlook clients, replace your Microsoft Exchange Server with a Collaboration Server running SUSE LINUX.

Cost savings -licensing (500 users): \$47,000

Cost savings -administration: \$4,500

### » STEP 7: SUSE LINUX Desktop-

Moving from Microsoft Windows to SUSE LINUX Desktop generally must be considered with diligent planning. The savings are so significant that most companies should consider a pilot project deploying a limited number of SUSE LINUX Desktops.

Cost savings -licensing (500 users): \$169,500

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Information used to create these figures was collected from Gartner, Robert Frances Group, and Novell Inc.